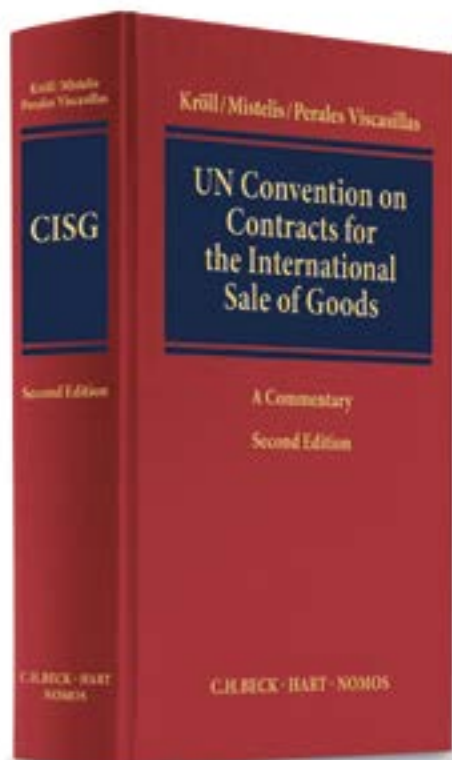


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Commercial Arbitration Moot

Kröll/Mistelis/Perales Viscasillas
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(CISG)

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Almost thirty years after its entry into force, the CISG has become the law of international sales. In the meantime 89 states have ratified the CISG which make up for more than two third of the global trade. Already with its first edition the commentary written by leading international scholars and practitioners has established itself on the market as the first truly international commentary on the CISG taking into account the various legal settings in which the CISG is applied.

Praises for the 1st edition

'The Kröll/Mistelis/Perales Commentary is an important contribution to the rich literature on this vital topic – a volume that should be in every library that intends to address the CISG seriously, and a work that deserves to be part of even a basic collection on the Convention.'

Harry M. Flechtner, *The Rabel Journal* 78/4 (2014) 883

About the authors

The international background of its authors and editors assures a broad and unbiased coverage of the CISG.

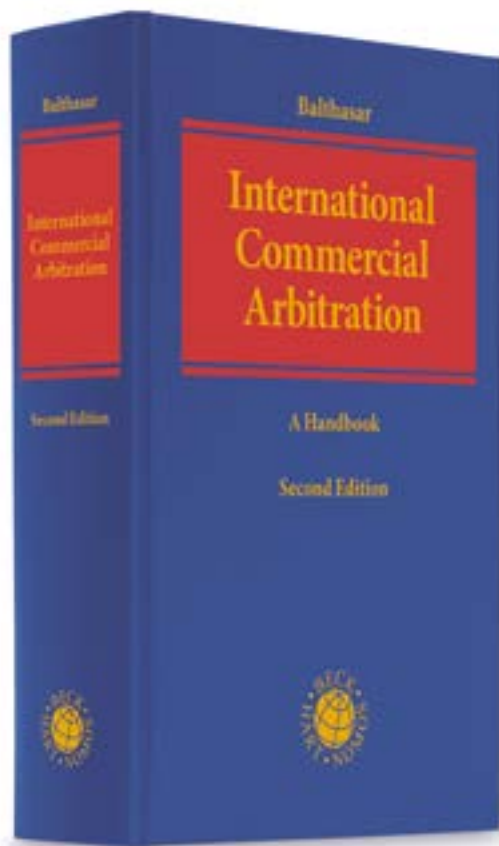
In addition to the editors the following authors contribute to this commentary:

Prof. Dr. Yesmin M. Atamer, Turkey – Prof. Dr. Ivo Bach, Germany – Professor Gary Bell, Singapore – Professor Andrea Bjoerklund, Canada – Prof. Dr. Stavros Brekoulakis, United Kingdom – Professor Michael Bridge, United Kingdom – Prof. Dr. Petra Butler, New Zealand – Prof. Dr. Milena Djordjevic, Serbia – Professor Johan Erauw, Belgium – Prof. Dr. Franco Ferrari, U.S. – Arjun Harindranath, U.S. Professor – Johnny Herre, Sweden – Prof. Dr. Peter Huber, Germany – Prof. Dr. Burghard Piltz, Germany – Professor Anjanette Raymond, Bloomington, U.S. – Dr. John Ribeiro, Japan – Prof. Dr. Djakhongir Saidov, United Kingdom – Professor Hiroo Sono, Japan – Dr. Frank Spohnheimer, Germany – Prof. Dr. Alberto Zuppi, Argentina



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The Handbook

is a unique combination of international and domestic sources of arbitration law and practice. It provides detailed commentary on the global framework of international commercial arbitration, in particular the New York Convention, the UNCITRAL Model Law, and international investment treaties. In addition, it gives comprehensive insight into international arbitration laws of countries covering over 60% of the global economy: Austria, Belgium, Brazil, China, England and Wales, France, Germany, Hong Kong, India, the Netherlands, Russia, Singapore, Spain, Sweden, Switzerland, and the U.S.

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The editor

Stephan Balthasar is a member of the legal department of Allianz SE and teaches international law at the University of Bayreuth.

The contributors

The authors are experienced practitioners in arbitration from the countries covered by this handbook. With contributions by Stephan Balthasar, Philipp Duncker, Georgios Fafalis, Raquel Galvão Silva, Martin Illmer, Marc Krestin, Dantes Leung, Amy Lo, Nuno Lousa, Melissa Magliana, Dirk De Meulemeester, Tilman Niedermaier, Michael Nueber, Kevin Ongenaë, Maud Piers, Roman Richers, Ramesh Selvaraj, Dennis Solomon, Ben Steinbrück, Kai Liang Tan, Cedric Vanleenhove, Hanno Wehland, Niclas Widjeskog, Nicolas Wiegand, Alex Ye, Sergey Yuryev, Gerold Zeiler and Roland Ziadé

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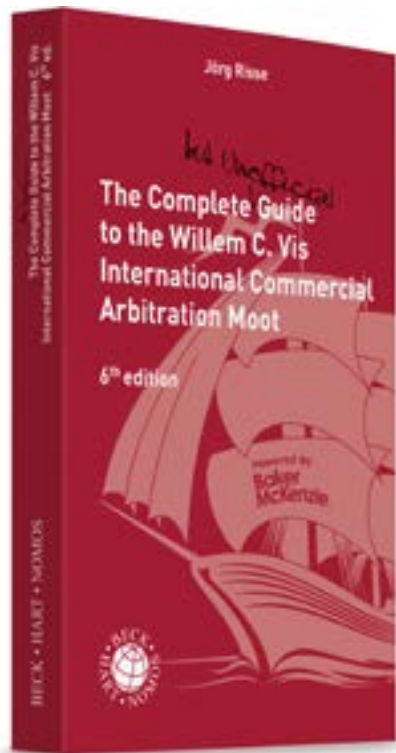
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(Hughes, (2021) 14 Contemporary
Asia Arbitration Journal 147)



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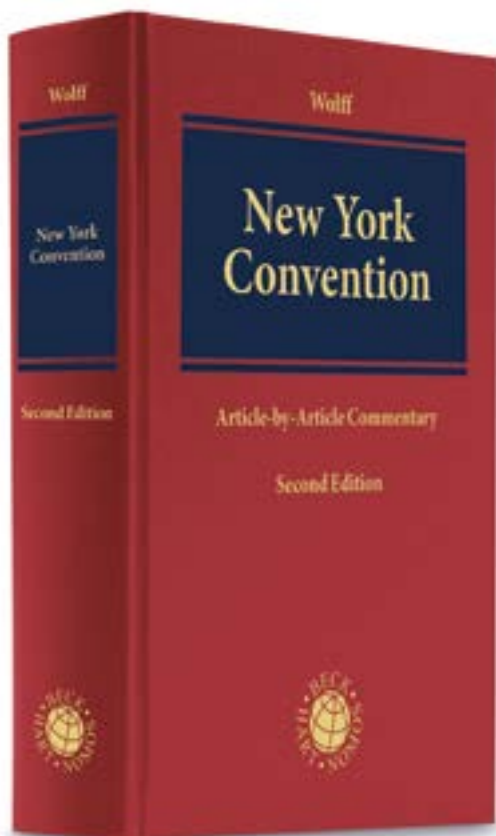
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- Chapter 2 – The Vis Moot: Facts and Figures
- Chapter 3 – How to Start
- Chapter 4 – How to Write Effective Memoranda
- Chapter 5 – How to Present Your Case before the Arbitral Tribunal
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Reinmar Wolff

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About the book

The New York Convention has celebrated its 60th anniversary in 2018. It has become the most successful (and most important) treaty in the field of international trade law and one of the cornerstones of international arbitration. The specific challenge that comes with the Convention's global importance is ensuring that it is uniformly interpreted and applied in its roughly 165 Contracting States, especially since no single court has the power to authoritatively determine the proper understanding of the Convention. This commentary makes accessible the wealth of global case law and scholarly writing and provides a comprehensive in-depth discussion of the Convention's 16 articles. It contributes to the Convention's uniform interpretation by outlining the contemporary global discourse surrounding each element of the Convention and providing the expert opinions of the authors. Its first edition has not only become a respected point of reference for legal professionals and academics, but has also been drawn upon by courts around the world.

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SÉBASTIEN BESSON, 38(3) ASA Bulletin 784-787 (2020)

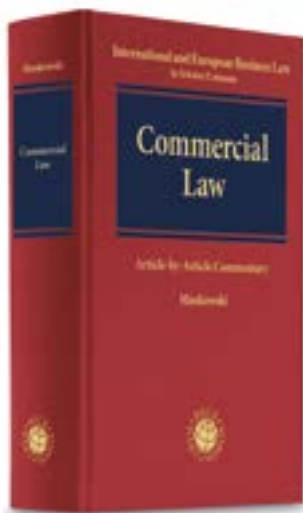
About the editor and authors

Dr Reinmar Wolff is an assistant professor at the University of Marburg and a practicing lawyer as well as an experienced arbitrator. The authors are specialists in arbitration and related matters:

Prof Dr Christian **Borris**, LL.M., Cologne; Dr Bernd **Ehle**, LL.M., Geneva; Todd J. **Fox**, LL.M., Stuttgart; Rudolf **Hennecke**, Cologne; Dr Angela **Kölbl**, Erlangen; Dr Christoph **Liebscher**, Vienna; Dr David **Quinke**, LL.M., Düsseldorf; Prof Dr Maxi **Scherer**, London; Dr Stephan **Wilske**, LL.M., Stuttgart; Dr Reinmar **Wolff**, Marburg.



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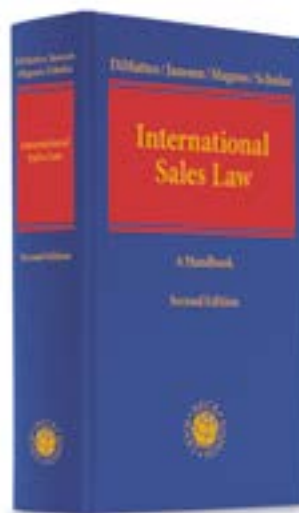
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About the editor

Dr Peter Mankowski is a Professor at the University of Hamburg.

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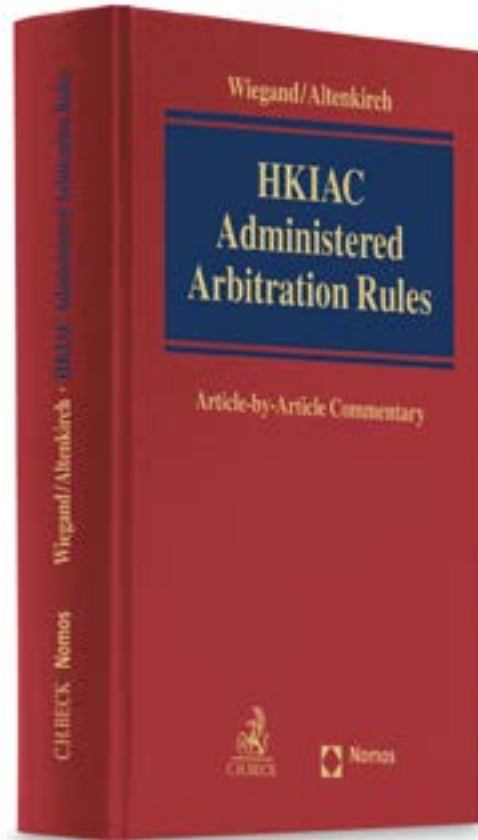
Almost five years have passed since the first successful edition of this work. Much relevant case law and legal literature have since been published which requires treatment. Furthermore, several hard and soft laws relevant to the book have undergone important changes, making a new edition necessary for modern legal practice: the enactment of the new Chinese Civil Code, the French Civil Code following extensive reforms in 2016, the UNIDROIT Principles now apply as amended in 2016, and the INCOTERMS 2020 replace the former INCOTERMS 2010.

The editors

Dr Larry DiMatteo is a professor of law at the University of Florida. **Dr André Janssen** is a professor of law and the chair of private law at the Radboud University. **Dr Ulrich Magnus** is a professor emeritus of law at the University of Hamburg. **Dr Reiner Schulze** is a professor of law at the University of Münster. The authors are leading international sales law scholars from 23 countries.



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- providing in-depth information on the purpose of each provision.

This book provides guidance on how the 2018 HKIAC Rules are applied in practice and is therefore a valuable resource for arbitrators, counsels, and parties.

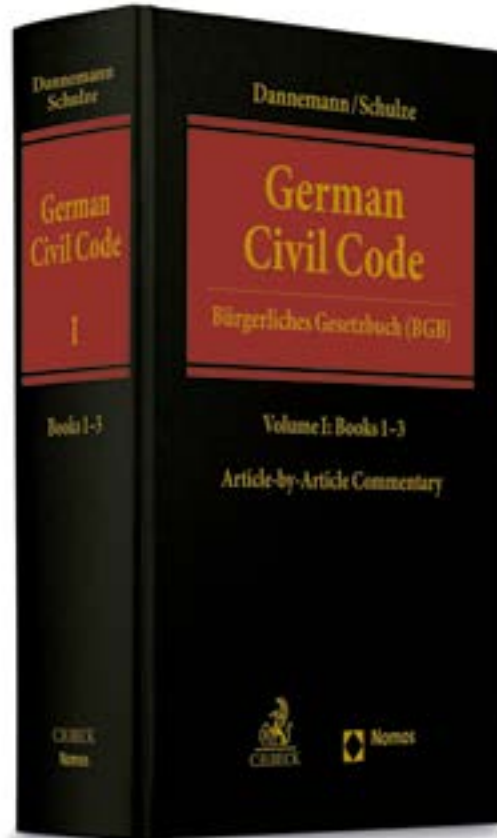
About the editors

Dr Nicolas Wiegand is managing partner at CMS in Hong Kong and head of the firm's Disputes Group, is specialised in international commercial and investment arbitration. He has acted as counsel and arbitrator in over 150 disputes worldwide. **Dr Markus Altenkirch** is a lawyer at Baker McKenzie's International Arbitration team in Germany. Markus regularly works for clients from Asia and has a wealth of expertise in arbitration proceedings in the region.

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Christine Lambrecht, Federal Minister of Justice and Consumer Affairs

About the Editors

This commentary is edited by Professor Dr Gerhard **Dannemann**, Humboldt University of Berlin, and Professor Dr Reiner **Schulze**, University of Münster. The contributors to the commentary are academics and practitioners in the field of civil and comparative law.

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